



**ORIGINAL
DO NOT REMOVE
FROM FILE**

Agreement to Supply: Delinquent Account Collection Services

Contract No.: 542-9029-2

This agreement, made and entered into this the 1st day of August, 2004, by and between the **CITY OF FORT LAUDERDALE**, a municipal corporation of Florida, City Hall, Fort Lauderdale, FL 33301, hereafter called the "City" and

Name of **CONTRACTOR:** Law Enforcement Systems, Inc.

Address: 30-00 47th Avenue

City: Long Island City

State: NY

Zip: 11101

A Corporation ☒

A Partnership ☐

An Individual ☐

Other: ☐

authorized to do business in the State of Florida, hereinafter called the "Company or Contractor" Witnesseth that: Whereas, the City did advertise and issue an Invitation to Bid (ITB) or Request for Proposal (RFP) for supplying the requirements of the City for the items and/or service listed above for a period of three (3) years and the Contractor submitted a proposal/bid that was accepted and approved by the City.

Formal authorization of this contract was adopted by the City Commission on: July 7th, 2004 (Pur-5)

Now, therefore, for and in consideration of the premises and the mutual covenants herein contained, the parties covenant and agree as follows:

1. The Company agrees to sell to the City and the City agrees to buy from the Company, during the period beginning 08/01/04 and ending 07/31/07 for the requirements listed above and according to the following specifications, terms, covenants and conditions:

- a. The Legal Advertisement, Invitation to Bid/Request for Proposal containing General Conditions, Instructions to Bidders, Information for Bidders, Special Conditions, Specification, addenda, and/or any other attachments forming a part of ITB/RFP Number 542-9029 and the Contractor's bid in response, form a part of this contract and by reference are made a part hereof.
- b. In construing the rights and obligations between the parties, the order of priority in cases of conflict between the documents shall be as follows:
- 1) This contract Form G-110, Rev. 12/00
 - 2) The City's ITB/RFP and all addenda thereto
 - 3) Contractor's bid/proposal in response to the City's ITB/RFP

Warranty: The Company by executing this contract embodying the terms herein warrants that the product and/or service that supplied to the City shall remain fully in accord with the specifications and be of the highest quality. In the event any product or service as supplied to the City is found to be defective or does not conform to specifications the City reserves the right to cancel that order upon written notice to the Contractor and to adjust billing accordingly.

Cancellation: The City may cancel this contract upon notice in writing should the Contractor fail to reasonably perform the obligation of furnishing the products and/or services as specified herein upon 30 days written notice. This applies to all items of products and/or services.

Taxes Exempt: State Sales (#16-03-196479-54C) and Federal Excise (#59-600319) Taxes are normally exempt, however, transactions are taxable. Consult your tax practitioner for guidance where necessary.

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f. Invoicing: Contractor will forward all invoices in duplicate for payment to the following: Finance Department, 100 N. Andrews Avenue, 6th Floor, Fort Lauderdale, FL 33301. If discount, other than prompt payment terms applies, such discount MUST appear on the invoice.

2. Contract Special Conditions: The following special conditions are made a part of and modify the standard provisions contained in this contract Form G-110.

3. Contract Summary:

a. Attachments:

Copy of vendor proposal, addendum#1 dated 5/18/2004 and a blank copy of the bid specifications and addendum

b. Payment Terms:

Per RFP

c. Delivery:

Per RFP

d. Insurance:

Yes ☒

No ☐

e. Performance Bond/Letter of Credit:

Yes ☐

No ☒

f. Procurement Specialist's Initials:

LW

4. Contractor's Phone Numbers:

Office: (718) 729-5040

Mobile:

5. Contractor's Fax Number:


(718) 349-7049

6. Contractor's E-Mail Address:

dawn@les2000.com

Website:

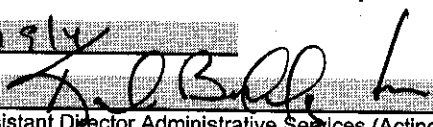
City of Fort Lauderdale


Assistant City Attorney (approved as to form)

Date:

10/19/04

By:


Assistant Director Administrative Services (Acting City Manager's Designee)
Auth: Sec. 2-180(8) of Code and Procurement Memo No. 04-03

Date:

10/19/2004

Contractor/Vendor


LAW ENFORCEMENT SYSTEMS, INC.
Name of Company Officer (please type or print)

By:

Authorized Officer's Signature

Title:

Vice President

Date:

July 16, 2004

Law Enforcement Systems, Inc.

Proposal For:
**3-Year Contract for Delinquent Account
Collection Services
RFP # 542-9029**

Submitted to:



City of Fort Lauderdale, Florida

"Venice of America"

Law Enforcement Systems, Inc.
P.O. Box 1348
30-00 47th Ave.
Long Island City, NY
Richard K. Carrier, President
(718) 729-5040
May 18, 2004

Law Enforcement Systems, Inc.

Proposal For:
**3-Year Contract for Delinquent Account
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Submitted to:



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May 18, 2004



Law Enforcement Systems, Inc.

P.O. Box 1348 47-40 21st Street L.I. City, N.Y. 11101 (718) 729-5040
Fax (718) 482-8930

May 18, 2004

Linda R. Wilson, C.P.M., CPPB
Procurement Specialist
City of Fort Lauderdale
100 N. Andrews Avenue #619
Fort Lauderdale, FL 33301

RE: RFP 542-9029

Dear Ms. Wilson,

Thank you for the opportunity to submit this bid proposal for Delinquent Account Collection Services. Law Enforcement Systems respectfully requests your consideration of our bid proposal for Delinquent Parking Citation Collection, our area of expertise.

We are very proud of the faith that many Florida municipalities have placed in LES over the years. Our collection services are currently maximizing citation revenue for the Miami-Dade County Parking Violations Bureau, the City of Jacksonville Department of Public Parking as well as Key West, Deerfield Beach and Daytona Beach. In addition to Florida municipalities, we work with many violations agencies throughout the country and we urge you to contact them for more information about LES and the services we provide.

An important part of our collection effort is working with a local law firm to collect from rental and leasing companies. We have enjoyed a working relationship for the past year with the Fort Lauderdale law firm of Goren, Cherof, Doody & Ezrol, P.A. They will provide FDCPA compliance and oversight as well as legal collection services for the above mentioned debtors.

While LES can not compete on low bid price, our customers will attest to the fact that our collection rates are second to no other company. We hope that the Evaluation Committee will take our unique violation collection qualifications into consideration when awarding this part of the contract. I am confident that LES will return more net revenue to the City.

Thank you very much for your consideration of our proposal.

Sincerely,

A handwritten signature in black ink, appearing to read 'Richard K. Carrier', is written over a horizontal line.

Richard K. Carrier
President

RKC/lac



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Richard K. Carrier
President

RKC/lac

Executive Summary

Who We Are

Law Enforcement Systems, Inc. (LES) has been the leading violations processing and collection specialist in the United States for over twenty years. Dedicated solely to violation collection and related services, LES has developed proprietary violations collection software and established relationships with over 40 DMVs in order to identify, pursue and maximize revenue owed by violators. LES services for the violation industry range from total outsource solutions where LES manages the complete processing and billing cycle to backlog and second position contingency collection programs.

Experience and Services That Make LES Most Qualified

Proven Local Experience

LES enjoys a very favorable reputation in Florida where we provide citation collection services for five municipalities including Miami-Dade County Parking Violations Bureau and the City of Jacksonville Department of Public Parking. LES has worked extensively with the Florida Department of Highway Safety and Motor Vehicles to obtain registered owner information and to submit state DMV Holds. When the State redesigned its system, LES was the only DMV user (commercial or municipal) to identify a programming "error" or system defect that would have potentially cost Florida cities hundreds of thousands of dollars in lost revenue annually. The Division of Motor Vehicles enhanced the system to accommodate the LES' suggested changes (references provided upon request).

Highly Respected Local Legal Representation

It is LES' practice to retain the best local counsel to assist in filing claims and collecting judgments. In the case of our work for the Miami-Dade County Court Clerk, we work with the law firm of Sherar & Arias, P.A. to file lawsuits against rental agencies and leasing companies. Our legal collection efforts have resulted in over \$500,000 being collected for Miami-Dade County.

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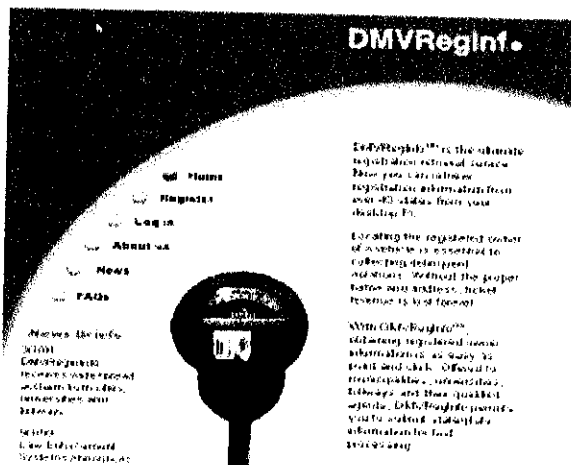
For the past year, LES has had a working relationship with the respected Ft. Lauderdale law firm of Goren, Cherof, Doody and Ezrol. It is our plan to use Goren, et.al. for FDCPA oversight and compliance and for legal collections against high balance due accounts. We are confident in their ability to help LES maximize parking citation revenue for the City of Ft. Lauderdale.

Proven Experience with ETEC

LES has worked with Ft. Lauderdale's current system vendor, ETEC, to design and develop a parking citation collection agency interface for Prince George's County Revenue Authority. LES' Violation Collection System (VCS) routinely accepts parking citation assignments from the Prince Georges County ETEC system via an electronic interface at 90 days past issuance. LES sends an electronic file of payments receipted at LES offices to the AutoProcess system. Choosing LES as your parking citation collection vendor is a no-risk proposition.

Out-of-State Registration Information: Proven Industry Leadership

Evidence of LES' unique position in the violations industry is best demonstrated by our proprietary DMV registered-owner retrieval service, *DMVRegInfo.com*.



In September 1999, LES scored a violation industry first when it released *DMVRegInfo*, an Internet service that retrieves vehicle registered-owner information from over 40 state DMVs, with data procured from more than 30 state DMVs overnight. Agencies that are using *DMVRegInfo* to maximize revenue from out-of-state violators include the New York City Parking Violations Bureau, NYC Red

Light Enforcement Program, the Pennsylvania Turnpike Commission and the Illinois State Highway Toll Authority (statewide toll systems), Colorado E-470 Public Highway and numerous municipalities and state universities. *DMVRegInfo* will be an integral part of LES' collection service for The City of Ft. Lauderdale.

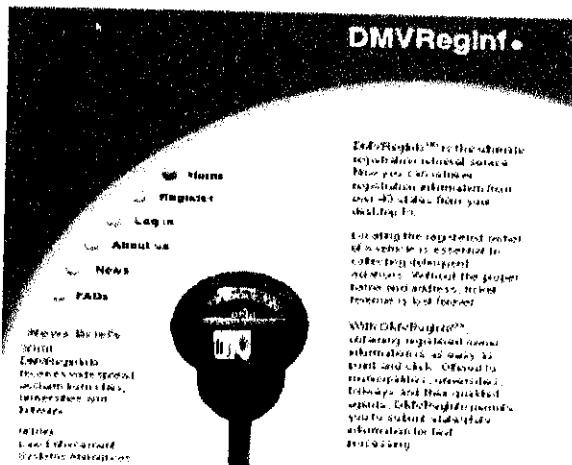
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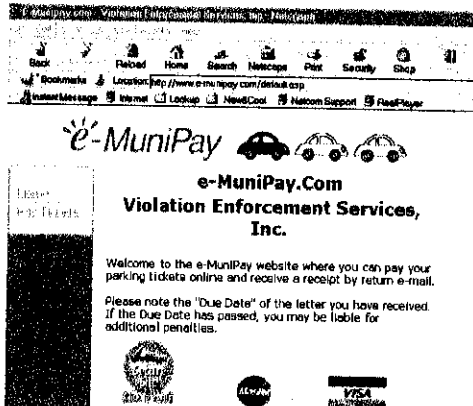
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Rental Agency and Leasing Company Relationships

Law Enforcement Systems distinguishes itself by its ability to collect from rental and leasing companies. These two categories of violators typically account for twenty percent of all tickets issued. Most collection agencies blindly send individual letters and hope that the rental or leasing company will pay. In most cases they do not because they are unable to identify the responsible party. LES has developed direct relationships with rental and leasing companies. We have met with many rental and leasing company officials at their central offices to learn about the problems they face in identifying renters or lessees who commit violations. The result: a highly customized program whereby LES provides electronic files of violations and obtains complete and accurate responsible party (driver) information in order to effectively pursue collections. In many cases, these companies have agreed to pay LES directly and charge-back their customers.

Exceptional Customer Service

LES becomes a partner with each of its clients, understanding their unique requirements and developing efficient and effective systems to maximize revenue recovery. By



becoming completely knowledgeable in all aspects of the client's collection activities, LES is able to recommend changes to client-side methodologies that improve the quality of the data, increase debtor identification and yield higher recovery rates. LES has implemented several initiatives to reach out to violators and debtors in order to make it easier for them to satisfy their debts, including; multi-language letters, payment plan mailings to high balance-due and economically depressed

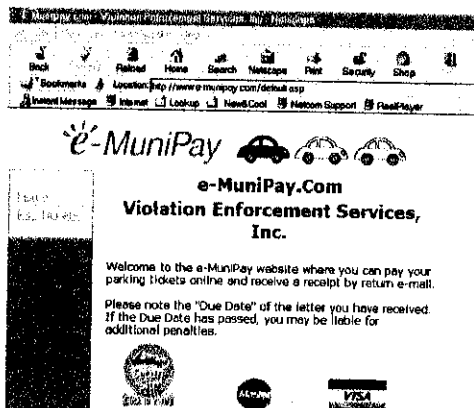
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accounts, and pay online by credit card at our website; *e-MuniPay.com*.

APPENDIX

7. Resumes of Key Personnel

Law Enforcement Systems, Inc. has been working as a collection agent for municipal courts, parking violation bureaus and electronic toll collection agencies since May 1982. Our experience includes having placed LES staff at a county court to handle all parking processing and collection functions to first position billing and second position collections. LES currently employs 40 collection and information technology professionals.

Richard K. Carrier

1982 - Present: Law Enforcement Systems, Inc., President

Founded company to provide parking ticket processing and collection services to New York municipalities. Guided development of LES proprietary "Violations Collection System" and www.DMVRegInfo.com an Internet based registration retrieval service with links to over 40 state DMV databases.

Senior Project Manager for Major LES Accounts:

- Miami-Dade County Court, FL- 800,000 tickets issued per year
- Nassau County Traffic & Parking Violations Agency, NY 300,000/year
- Providence, RI Municipal Court 300,000 tickets issued/year
- St. Louis, MO Municipal Court 650,000 tickets issued/ year
- 91 Express Lanes -Toll Evasion 100,000 toll violations per month
- NYC PVB and Red Light Enforcement projects

1978-1982: NCR Corporation, Executive Account Manager, Government Division. Responsible for marketing and implementation coordination of computer systems for local and county governments in New York.

Education:

BA: Fordham University

MBA: Fordham Graduate School of Business Administration

C.E.C.: New York University: Systems Analysis and Design

Dawn Carrier

2000 - Present: Law Enforcement Systems, Vice President, Client Services

Dawn helped launched LES with her brother Richard in 1982. She was the company's first sales, marketing, and customer service manager. After a hiatus during which time she raised a family and earned a degree in economics, she is back with LES.

Project Manager:

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Dawn helped launched LES with her brother Richard in 1982. She was the company's first sales, marketing, and customer service manager. After a hiatus during which time she raised a family and earned a degree in economics, she is back with LES.

Project Manager:

- Daytona Beach, FL

- Central Parking Corporation (NYSE: CPC)
- Imperial Parking
- All DMVRegInfo Clients
- **The University of Texas at Austin**

Education: BA: The State University of New York, Stony Brook.

Licenses: Dawn is a licensed collection manager in the state of Colorado and a certified collector by ACA International.

Project Responsibilities: Dawn will be the primary LES project manager. She will be the primary liaison between LES and the City of Fort Lauderdale.

George Moskowitz

1982 – Present: Law Enforcement Systems, Inc. VP Information Systems
Designed and assisted in development of L.E.S. "Violations Collection System" and is currently guiding development of a 4th generation version of "VCS". Responsibilities include project evaluation and development and overseeing conversion for new clients.

1976 - 1988: Rogem Systems, President

Program Development Consultant whose clients included:

- **Law Enforcement Systems, Inc. 1982-1986**
- **LaGuardia Community College, City University of New York:**
Student Registration and Bursar System: System Design.
- **New York Association for Retarded Citizens:**
Developed workshop job management and payroll systems.

1970-1975: New York University: Director of Systems Development
Redesigned student registration system, managing programming department.

Education: BS: New York University

Project Responsibilities: Main technical liaison to contractor technical staff and in all matters relating to interfacing and data exchange.

Kathleen Quinn

1988 - Present: Law Enforcement Systems, Inc. Programming Manager

1976 - 1988: Rogem Systems: Programming Manager

1971 - 1975: New York University: Programmer

Education: BA: Salva Regina College, Newport, Rhode Island

Project Responsibilities: Data interfaces and conversion.
Kathy has worked on all new LES accounts to make sure that they are converted properly.

- Central Parking Corporation (NYSE: CPC)
- Imperial Parking
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Education: BA: The State University of New York, Stony Brook.

Licenses: Dawn is a licensed collection manager in the state of Colorado and a certified collector by ACA International.

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Collection and Customer Service Personnel

LES' Collection and Production Manager is Joanne Williams. Joanne has worked for LES since 1989. She has been the collection manager working with the City since 1998. She is trained in Federal Debt Collection laws. In addition, Joanne is certified by the American Collectors Association.

Barbara Tippins has been with LES since 1991. She is assistant collection manager and in charge of all paperwork.

Tonja Goosby has been in charge of remittance processing since 1993.

In addition to the above senior collection personnel, LES has a full time, dedicated Customer Service staff who are bilingual in English and Spanish. All Customer Service Representatives receive extensive in-house education and become certified by the American Collectors Association.

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9a. References

Miami-Dade County Court, FL

Contact	Tony Gonzalez, Counsel to the Clerk of Courts (305) 349-7395 Debbie Hess, Manager, PVB (305) 679-1066
Type of Account	Parking Citations, assignment at 90 days.
Overview	County evaluation team rated LES as most qualified from a field of over 10 company proposals, including Dunn & Bradstreet, OSI, Heard Linebarger and Nationwide Recovery. As most qualified, LES technical staff worked with County staff to design data exchange interfaces.
LES Services:	DMVRegInfo, e-MuniPay pay online, electronic collection programs with rental and leasing companies, local Miami-Dade County law firm for collection of judgments obtained (including seizure of rental agency transport vans) electronic interface to County system to obtain payments received at PVB.. Toll-free customer service helpline.

City of Dallas, TX

Contact	Gladys Facen, City of Dallas PW&T, (214) 670-3160 Dean Viereck, PTS Manager (310) 412-7986
Type of Account	Parking Citations Collections, assignment at 90 days.
Overview	Contract since Sept. 2000. Over \$1.1 collected and disposed from \$4.3 million in fines. Out-of-state DMV interfaces. Over 250,000 tickets issued per year.
LES Services:	DMVRegInfo, dunning, skip tracing.

Orange County Transportation Authority (OCTA), CA

Contact	Jon Ramirez, Operations Manager, (714) 637-9191 x208
Type of Account	Toll Violations, assignment at 90 days.
Overview	OCTA owns the 91 Express Lanes a toll road with electronic toll collection and enforcement. Photographs are taken of vehicles who use the tollroad without and account. OCTA notifies violations twice, prior to assignment to LES.
LES Services:	DMVRegInfo, E-ZToll pay online, electronic collection programs with rental and leasing companies, local Irvine law firm for collection of judgments obtained, electronic interface to OCTA system to obtain payments received at IAgency. Toll-free customer service helpline.

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Overview	OCTA owns the 91 Express Lanes a toll road with electronic toll collection and enforcement. Photographs are taken of vehicles who use the tollroad without and account. OCTA notifies violations twice, prior to assignment to LES.
LES Services:	DMVRegInfo, E-ZToll pay online, electronic collection programs with rental and leasing companies, local Irvine law firm for collection of judgments obtained, electronic interface to OCTA system to obtain payments received at IAgency. Toll-free customer service helpline.

Parking Authority of Prince Georges County, MD	
Contact	Roy Sawamura, Deputy Director (301) 925-9448
Type of Account	Delinquent Collections at 90 days past issuance.
Overview	LES collection client since 1999. Interface to ETEC Auto system.
LES Services	DMVRegInfo, electronic collection from rental and leasing cos. lockbox remittance processing. Billing and collection functions.

Traffic & Parking Violations Agency, Nassau County, NY	
Contact	Pat Reilly, Executive Director (516) 572-2654
Type of Account	1992 – 1995: Total "In-source" with LES staff and equipment at County Court. 1999-2002: 2 nd position collections 2003-2005: Bid award and pending contract finalization for 2 nd position collection of parking and moving violations.
Overview	Nassau County issues approximately 250k parking violations and 300k moving violations. Assignment to LES at 120 days.
LES Services:	DMVRegInfo, electronic collection programs with rental and leasing companies, judgment processing, electronic interfaces to County system to obtain payments received at lockbox and Agency. Toll-free customer service helpline.

Central Parking Corporation (NYSE: CPC)	
Contact	Todd Townsend, Municipal Operations Mgr., (615) 850-6385
Type of Account	Outsource of all processing, billing and collection functions.
Overview:	CPC is a \$700 million public company that operates private parking lots in 58 cities nationwide. Notices issued to motorist who fail to pay in their "honor" lots. LES provides an online processing system, DMV retrieval, 1 st and 2 nd position billing services.
LES Services:	All processing and collection functions are provided by LES with CPC field staff able to connect online to view, edit and pay violations.

Parking Authority of Prince Georges County, MD

Contact	Roy Sawamura, Deputy Director (301) 925-9448
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9b. Financial References

Sterling National Bank
30-00 47th Ave. 1st Floor
Long Island City, NY 11101
Mark Stroubos, Manager (718) 383-6012

Avery and Greig LLP
2811 Wilshire Blvd. Suite 700
Santa Monica, CA 90403
Robert Greig CPA, (310)829-7654

DJ and JA Cirando Attorneys and Counselors at Law
101 South Salina Street Suite 1010
Syracuse, NY 13202
John Cirando, Esq. (315) 474-1285

10. and 10a Auditors Statement/ SAS 70

LES has been serving the violation processing and collection industry since 1982 and enjoys yearly profitability. LES is a privately held company and as such, does not publish financial results. LES will provide whatever verification is necessary to satisfy the City that it has the resources necessary for this project.

11. Collection Procedures

Collection Letters

Proven letter text and presentation produce better collection results. LES letters are multi-colored with tear away remittance stubs, scan lines for payment processing, and include variable text and shaded areas to highlight the importance of our message. Client logos such as the City of Ft. Lauderdale and/or Police Department and other graphics can be included.

LES has time-tested letters that comply with local, state and federal statutes governing debt collection. Soon after a ticket becomes delinquent and available for collection, a notice is sent to the violator. LES notices are cumulative, noting all open tickets. It is our experience that presenting a "Statement of Account" type letter, reduces violator inbound calls. With the LES Statement of Account letter, there can be no confusion regarding previously paid and currently open violations.

LES notices include complete ticket information:

- Date, Time, Violation, Description and Location
- Violation Fine and Penalty

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LES notices include complete ticket information:

- Date, Time, Violation, Description and Location
- Violation Fine and Penalty

- Amount Previously Paid (if any)
- Total Amount Due

The first letter allows the violator the required 30-day period to dispute the validity of the debt per the Fair Debt Collection Practices Act. Soon after the 30-day dispute period, a second letter will be sent to those who have not paid in full or made payment arrangements. Depending upon local demographics, LES letters can be sent in both English and Spanish. LES Customer Service Representatives are fluent in both languages. LES notices direct violators to call our toll-free number to resolve any problems they may have regarding their unpaid fines. In addition, we make it easy and convenient for violators to pay their fines on-line by credit card at our secure www.e-MuniPay.com website.

Skip Tracing

As already noted, LES uses advanced skip tracing techniques to locate violators who have moved, leaving no forwarding address. LES skip tracing efforts result in a substantial increase in revenue returned. Our address recovery rates far exceed industry norms – in some cases we have attained a 70% skip to locate recovery rate.

Telephone Contact

LES can initiate telephone contact with violators, with the approval of the City. Once established, the violator will be told that the purpose of the call is to notify them of subsequent collection actions. We are concerned that perhaps our first letter was not received but if it was, perhaps there are special circumstances to be considered to enable LES to extend the time for payment. If payment in full were not possible, we would offer a time payment plan.

12. Organization

Richard Carrier, President, owns 100% of LES which was incorporated in the State of New York in 1982.



In April of 2004, LES moved its offices for the fifth time in its 22-year history. All work for the City Fort Lauderdale will take place in our new 15,000 square space that is located at 30-00 47th Ave. in Long Island City, New York.

In addition, based upon expanded business in California, we are opening a West Coast sales and marketing office in Irvine, CA.

13. Hardship Cases

All LES customer service representatives and collectors are trained in working with and negotiating payment plans and settlements with debtors. We offer debtors a time payment plan and the ability to pay on line using a credit card. We will work within any parameters the City sets.

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14. Reports

In addition to providing an acknowledgment report upon the receipt of new accounts, LES will supply the city with the following reports:

Statement of Account Report: This report details each violator and his/her associated violations with issued date, fine and penalty and collection activity. Status dates are shown; letter mail date and due date, court date, payment date, amount, etc. Phone calls and all correspondence received by our Customer Service Representatives are logged and provide valuable account information, for both LES and the University should the violator have a dispute.

Deposit Analysis Report: This report details each payment posted for a particular deposit date. The transaction number, violator name, ticket number(s) and amount paid are some of the posted items detailed. This report is sent to the customer daily or weekly, as back up to a daily or weekly ACH transfer of revenue. This report is also generated for bounced or NSF checks received. After debit processing the LES system automatically adds any applicable NSF municipal/bank fees and generates a new collection letter.

Monthly Summary Report: This report summarizes all revenue collected for a particular month. Bounced checks and refunds are shown as debits and are deducted from the Total Revenue Received, thus reversing the fees previously paid to LES.

16. Cost to the City

LES proposes a contingency collection fee of 22% (twenty-two percent) for all parking violations placed in collections. This fee includes all costs associated with printing, mailing, violator inquiries, pay on line, lockbox remittance and all other services as detailed in this response.

18. Florida Legal Partners

It is LES' practice to retain the best local counsel to assist in filing claims and collecting judgments. In the case of our work for the Miami-Dade County Court Clerk, we work with the firm of Sherar & Arias, P.A. to file lawsuits against rental agencies and leasing companies. Our legal collection efforts have resulted in over \$500,000 being collected for Miami-Dade County.

For the past year, LES has had a working relationship with the Ft. Lauderdale law firm of Goren, Cherof, Doody and Ezrol. It is our plan to use Goren, et.al. for FDCPA oversight and compliance and for legal collections against high balance due accounts as we do for Miami-Dade County.

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PART VII PROPOSAL SUMMARY SIGNATURE PAGE/QUESTIONNAIRE

The Proposer hereby offers to enter into a contract with the City of Fort Lauderdale, Florida to provide Delinquent Collection Services, in accordance with the RFP specifications.

Proposer understands that the information contained in these Proposal Summary Pages is to be relied upon by the City in awarding the proposed Contract, and such information is warranted by the Proposer to be true. Proposer agrees to furnish such additional information relating to the qualifications of the Proposer, as may be required by the City, prior to acceptance of any proposal.

Proposer to complete the following:

1. Company Name: LAW ENFORCEMENT SYSTEMS, INC.
(legal registered)

Principal Contact: Dawn M. Carrier, Vice President
(name & title)

Company

Address: 30-00 47th Ave.

City: Long Island City State: NY Zip: 11101
5040

Telephone No: 718 729-5000 Fax No: 718 349-7049

e-mail: dawn@LES2000.com

Authorized Signature: Dawn M. Carrier

Title: Vice President

2. ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in his proposal:

Addendum No.

1

Date Issued

April 30, 2004

3. Prior Experience: Indicate the number of year experience Proposer has had in providing these services.

23 years

8 #/years in South Florida

4. Location of Service Facility(ies), if different from address shown above:

same

5. Is there anything in the RFP specifications that are NOT INCLUDED in your bid?

YES: _____ NO: _____

If YES, please explain:

PART VII PROPOSAL SUMMARY SIGNATURE PAGE/QUESTIONNAIRE

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Proposer understands that the information contained in these Proposal Summary Pages is to be relied upon by the City in awarding the proposed Contract, and such information is warranted by the Proposer to be true. Proposer agrees to furnish such additional information relating to the qualifications of the Proposer, as may be required by the City, prior to acceptance of any proposal.

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5. Is there anything in the RFP specifications that are NOT INCLUDED in your bid?

YES: _____ NO: _____

If YES, please explain:

5. Bonding & Liability, Workers' Compensation and Errors and Omissions Coverage:

a. Do you have the required Bonding, Liability, Workers' Compensation and Errors & Omissions Coverage as required by the RFP?

YES: ☒ NO: ☐

If no, please explain:

Provide copies of both your Bonding, Liability, Workers' Compensation and Errors & Omissions certificates.

Included?: YES: ☒ NO: ☐

b. Do you have the required Insurance coverages, as contained in Part III, paragraph 4, RFP specifications?

YES: ☐ NO: ☐

6. Do you have the required licenses, and/or permits to do business in the State of Florida?

YES: ☒ NO: ☐

Broward County?

YES: ☐ NO: ☐

Please provide copies as an appendix to your proposal response.

Included?: YES: ☐ NO: ☐

7. List the names and titles the principals, management and personnel who will be assigned to this contract. Include resumes or summary of experience of these persons as an Appendix to the RFP response.

attached

Capabilities/Experience summaries included? YES: ☒ NO: ☐

8. List any lawsuits pending or completed involving the corporation, partnership, or individuals with more than ten (10%) percent interest. If additional space is needed, please attach as an appendix to your proposal response.

none

a. List all pending lawsuits which are concerned directly with the staff or part of your organization proposed for the Contract:

none

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a. List all pending lawsuits which are concerned directly with the staff or part of your organization proposed for the Contract: *none*

b. List all judgments from lawsuits in the last 5 years which are concerned with the staff or part of your organization proposed for the Contract:

none

9. a. Please provide a list of references for whom you currently, or have recently (within the past two years) provided these services, with particular emphasis on other governmental entities. **Include company name, address, contact person and telephone number.** A Minimum of three (3) is requested. If additional space is required, please include this information as an appendix to your RFP response.

attached

9. b. Please provide financial references who can substantiate your ability to support the services required for the period of this contract. **Include company name, address, contact person and telephone number.** A Minimum of three (3) is requested. If additional space is required, please include this information as an appendix to your RFP response.

attached

10. **Auditors Statement:** Submit a copy of your latest Annual Financial Report as attested to by external Certified Public Accountants.

Included?: YES: ☐ NO: ☒

IF NO, explain:

see attached

10.a. Please submit copy of SAS 70 Report

Included?: YES: ☐ NO: ☒

IF NO, explain:

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IF NO, explain:

11. Collection Procedures: Proposer shall submit a description of your present collection procedures, including the principles you demand of your present employees who will be handling the City's accounts.

Proposer please note: Use the form provided as ATTACHMENT "A" to the RFP for your response. If additional space is required, attached as an appendix to ATTACHMENT "A".

12. Organization: Submit a summary of your organization, including geographical locations. Include this information as an appendix to your RFP response.

Included? YES: ☒ NO: ☐

13. Hardship Cases: Proposer shall provide a description of how you handle hardship cases. If additional space is needed, please provide as an appendix to your RFP response.

14. Reports: List, in detail, reports that you offer to the City. Refer to PART IV, Scope of Services, paragraph #1.1 e., of the RFP specifications. Include this information as an appendix to your RFP response.

15. Other Standards Used: List in detail, any additional standards and/or practices that you consider worthy of consideration by the Evaluation Committee in evaluating your proposal.

Include this information as an appendix to your RFP response.

16. COST TO THE CITY: Proposer shall indicate, in the space provided, the firm, fixed collection fee for the individual account balance levels as follows:

\$ ACCOUNT VALUE:

COLLECTION FEE %

\$ 0 - \$100 (*)

\$101 - \$300

\$301 - \$500

\$501 - \$1,000

\$1,001-AND OVER

NOTE: (*) The account bracket marked with the asterisk represents the largest dollar volume of delinquent accounts. For the purpose of tabulation, the City will consider this category as the basis of the "LOWEST PERCENT COLLECTION FEE".

11. **Collection Procedures:** Proposer shall submit a description of your present collection procedures, including the principles you demand of your present employees who will be handling the City's accounts.

Proposer please note: Use the form provided as ATTACHMENT "A" to the RFP for your response. If additional space is required, attached as an appendix to ATTACHMENT "A".

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Included? YES: ☒ NO:

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542-9029

17. Are you willing to extend this contract to other municipalities, as specified in the RFP?

YES: ☒ NO: ☐

If NO, please provide specifics on the applicable conditions under which you would extend this contract to other Liability municipalities:

18. Who would you partner with for legal follow-up?

see attached

542-9029

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YES: ☒ NO: ☐

If NO, please provide specifics on the applicable conditions under which you would extend this contract to other Liability municipalities:

18. Who would you partner with for legal follow-up?

see attached

ATTACHMENT "A"

Reference proposal Summary Pages, page 20, paragraph 11, Policy Collection Procedures:

11. DETAILED EXPLANATION OF COLLECTION PROCEDURES:

Provide specific information as to how your collection efforts would increase as the amount to be collected increases.

Indicate, in specific terms, the methodology you will employ to collect the various amounts as shown in paragraph #16, page 21 of the Proposal Summary Pages.

AMOUNT

COLLECTION METHODOLOGY

\$ 0 - \$100:

\$101 - \$300:

\$301 - \$500:

\$501 - \$1000:

\$1001 - & Over:

Please add any additional comments considered relevant:

ATTACHMENT "A"

Reference proposal Summary Pages, page 20, paragraph 11, Policy Collection Procedures:

11. DETAILED EXPLANATION OF COLLECTION PROCEDURES:

Provide specific information as to how your collection efforts would increase as the amount to be collected increases.

Indicate, in specific terms, the methodology you will employ to collect the various amounts as shown in paragraph #16, page 21 of the Proposal Summary Pages.

AMOUNT

COLLECTION METHODOLOGY

\$ 0 - \$100:

\$101 - \$300:

\$301 - \$500:

\$501 - \$1000:

\$1001 - & Over:

Please add any additional comments considered relevant:

542-9029

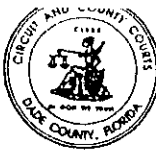
19. **ALTERNATE PROPOSAL:** Should you desire to perform this service in a manner not consistent with the general terms of this RFP, please describe fully your methods, their costs and expected benefits to the City.

Parking Collections only.

542-9029

19. ALTERNATE PROPOSAL: Should you desire to perform this service in a manner not consistent with the general terms of this RFP, please describe fully your methods, their costs and expected benefits to the City.

Parking Collections only.



**HARVEY RUVIN
MIAMI-DADE CLERK
COURTS • COMMISSION • RECORDER**

Telephone: (305) 349-7333
Fax: (305) 349-7403
E-Mail: clerk@miami-dadeclerk.com
Web Site: <http://www.miami-dadeclerk.com>

February 25, 2003

DADE COUNTY COURTHOUSE
ROOM 242
73 West Flagler Street
Miami, FL 33130

TO WHOM IT MAY CONCERN:

I am writing this letter of recommendation at the request of Richard Carrier, President of Law Enforcement Systems, Inc. (LES). In September 1999, my office accepted proposals for the collection of court fines and fees. Since Florida State Statute permits an add-on fee of up to 40% of the current amount due, our evaluation was not based on low bid price but rather on the vendor's ability to implement a collection service that would return the most amount of revenue while representing my office in an ethical and professional manner.

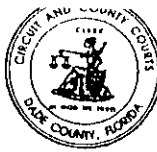
Law Enforcement Systems placed very high in our evaluation among a field of eleven proposals. Their dedication to the municipal court collection business and their ability to interface with over 40 state DMVs was most impressive. Based upon the large number of accounts processed by this office, I decided to split the accounts between two agencies.

We have been extremely impressed with the innovation demonstrated by LES. Violators can pay their citations online at their website, e-MuniPay.com. They work closely with a local Miami law firm who has pursued collections from leasing and rental agencies. In one case, they went so far as to tow a rental agency's transport vans. LES officials visit our PVB at least once monthly to ensure the quality of the collection effort and to address issues before they become problems.

I would highly recommend LES as a collection vendor for your municipal court violations. I am confident that you will be more than satisfied with the way they operate and the results they produce.

Sincerely,

HARVEY RUVIN
Clerk



**HARVEY RUVIN
MIAMI-DADE CLERK
COURTS • COMMISSION • RECORDER**

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Fax: (305) 349-7403
E-Mail: clerk@miami-dadeclerk.com
Web Site: <http://www.miami-dadeclerk.com>

February 25, 2003

DADE COUNTY COURTHOUSE
ROOM 242
73 West Flagler Street
Miami, FL 33130

TO WHOM IT MAY CONCERN:

I am writing this letter of recommendation at the request of Richard Carrier, President of Law Enforcement Systems, Inc. (LES). In September 1999, my office accepted proposals for the collection of court fines and fees. Since Florida State Statute permits an add-on fee of up to 40% of the current amount due, our evaluation was not based on low bid price but rather on the vendor's ability to implement a collection service that would return the most amount of revenue while representing my office in an ethical and professional manner.

Law Enforcement Systems placed very high in our evaluation among a field of eleven proposals. Their dedication to the municipal court collection business and their ability to interface with over 40 state DMVs was most impressive. Based upon the large number of accounts processed by this office, I decided to split the accounts between two agencies.

We have been extremely impressed with the innovation demonstrated by LES. Violators can pay their citations online at their website, e-MuniPay.com. They work closely with a local Miami law firm who has pursued collections from leasing and rental agencies. In one case, they went so far as to tow a rental agency's transport vans. LES officials visit our PVB at least once monthly to ensure the quality of the collection effort and to address issues before they become problems.

I would highly recommend LES as a collection vendor for your municipal court violations. I am confident that you will be more than satisfied with the way they operate and the results they produce.

Sincerely,

HARVEY RUVIN
Clerk

ACORD CERTIFICATE OF LIABILITY INSURANCE

CSR PN
LAWEN-2

DATE (MM/DD/YYYY)
05/10/04

PRODUCER
Friedlander Group, Inc.
www.friedlandergroup.com
2500 Westchester Ave, Ste 400A
Purchase NY 10577-2540
Phone: 914-694-6000 Fax: 914-694-6004

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURED

Law Enforcement Systems, Inc.
P.O. Box 1348
30-00 47th Avenue
Long Island City NY 11101

INSURERS AFFORDING COVERAGE

NAIC #

INSURER A: Travelers Property Casualty
INSURER B: The Hanover Insurance Company
INSURER C:
INSURER D:
INSURER E:

36161
22292

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADD'L LTR INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
B X	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Blanket Add. Insu GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC	BINDER	05/11/04	05/11/05	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 50,00 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
B	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	BINDER	05/11/04	05/11/05	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) AUTO ONLY - EA ACCIDENT OTHER THAN AUTO ONLY: EA ACC AGG
B	EXCESS/UMBRELLA LIABILITY <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE DEDUCTIBLE <input checked="" type="checkbox"/> RETENTION \$10,000	BINDER	05/11/04	05/11/05	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below OTHER				WC STATU-TORY LIMITS OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT
A	Crime	104189985	10/22/03	10/22/04	Fidelity 1,000,000 Bond 2,500 ded.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS
Certificate holder is included as an additional insured.

CERTIFICATE HOLDER

CITYING

City of Inglewood
One Manchester Boulevard
Inglewood CA 90301

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT REPRESENTATIVES SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

Adon Friedlander

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LAWEN-2DATE (MM/DD/YYYY)
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REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

Adrian Friedlander

State of Florida



Department of State

I certify from the records of this office that LAW ENFORCEMENT SYSTEMS INC. is a New York corporation authorized to transact business in the State of Florida, qualified on August 2, 1995.

The document number of this corporation is F95000003748.

I further certify that said corporation has paid all fees due this office through December 31, 2004, that its most recent annual report/uniform business report was filed on January 5, 2004, and its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.



CR2EO22 (2-03)

Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capitol, this the
Seventh day of January, 2004

Glenda E. Hood

Glenda E. Hood
Secretary of State

State of Florida



Department of State

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Glenda E. Hood

Glenda E. Hood
Secretary of State

STATE OF FLORIDA

325349

DEPARTMENT OF FINANCIAL SERVICES

200 EAST GAINES STREET, TALLAHASSEE, FLORIDA 32399-0375 PHONE (850)410-9895

CONSUMER COLLECTION AGENCY REGISTRATION

THE CONSUMER COLLECTION AGENCY INDICATED BELOW IS REGISTERED
UNDER THE PROVISIONS OF CHAPTER 559 PART VI, FLORIDA STATUTES.
EFFECTIVE DATE: 01/01/04 EXPIRATION DATE: 12/31/04

BUSINESS LOCATION: 47-40 21 ST 6TH FLR
LONG ISLAND CITY, NY 11101-0348

AUDIT NUMBER
CCA 0400255

LAW ENFORCEMENT SYSTEMS INC
PO BOX 1348
LONG ISLAND CITY, NY 11101-0348

Don B. Saxon

DIRECTOR, OFFICE OF
FINANCIAL INSTITUTIONS
AND SECURITIES REGULATION

STATE OF FLORIDA

325349

DEPARTMENT OF FINANCIAL SERVICES

200 EAST GAINES STREET, TALLAHASSEE, FLORIDA 32399-0375 PHONE (850)410-9895

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Don B. Saxon

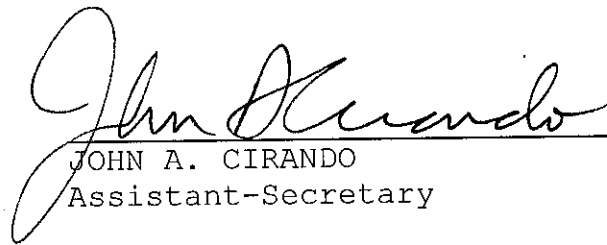
DIRECTOR, OFFICE OF
FINANCIAL INSTITUTIONS
AND SECURITIES REGULATION

CERTIFICATE OF BOARD ACTION

LAW ENFORCEMENT SYSTEMS, INC.

The undersigned, JOHN A. CIRANDO, Assistant-Secretary of LAW ENFORCEMENT SYSTEMS, INC., a New York corporation, does hereby certify that at the Annual Meeting of the Board of Directors of said corporation, duly called and held on the 1ST day of June, 2003, at which a quorum was at all times present and voting, DAWN CARRIER was elected Vice-President of said corporation, and that she continues to hold such position.

Witness my hand and the seal of said corporation, this 19th day of August, 2004.


JOHN A. CIRANDO
Assistant-Secretary

[Corporate Seal]

ORIGINAL



ORIGINAL
DO NOT REMOVE
FROM FILE

Contract No.: 542-9029-2

Agreement to Supply: Delinquent Account Collection Services

This agreement, made and entered into this the 1st day of August, 2004, by and between the **CITY OF FORT LAUDERDALE**, a municipal corporation of Florida, City Hall, Fort Lauderdale, FL 33301, hereafter called the "City" and

Name of **CONTRACTOR**: Law Enforcement Systems, Inc.

Address: 30-00 47th Avenue City: Long Island City State: NY Zip: 11101

A Corporation ☒ A Partnership ☐ An Individual ☐ Other: ☐

authorized to do business in the State of Florida, hereinafter called the "Company or Contractor" Witnesseth that: Whereas, the City did advertise and issue an Invitation to Bid (ITB) or Request for Proposal (RFP) for supplying the requirements of the City for the items and/or service listed above for a period of three (3) years and the Contractor submitted a proposal/bid that was accepted and approved by the City.

Formal authorization of this contract was adopted by the City Commission on: July 7th, 2004 (Pur-5)

Now, therefore, for and in consideration of the premises and the mutual covenants herein contained, the parties covenant and agree as follows:

1. The Company agrees to sell to the City and the City agrees to buy from the Company, during the period beginning 08/01/04 and ending 07/31/07 for the requirements listed above and according to the following specifications, terms, covenants and conditions:

a. The Legal Advertisement, Invitation to Bid/Request for Proposal containing General Conditions, Instructions to Bidders, Information for Bidders, Special Conditions, Specification, addenda, and/or any other attachments forming a part of ITB/RFP Number 542-9029 and the Contractor's bid in response, form a part of this contract and by reference are made a part hereof.

b. In construing the rights and obligations between the parties, the order of priority in cases of conflict between the documents shall be as follows:

- 1) This contract Form G-110, Rev. 12/00
- 2) The City's ITB/RFP and all addenda thereto
- 3) Contractor's bid/proposal in response to the City's ITB/RFP

c. **Warranty:** The Company by executing this contract embodying the terms herein warrants that the product and/or service that is supplied to the City shall remain fully in accord with the specifications and be of the highest quality. In the event any product and/or service as supplied to the City is found to be defective or does not conform to specifications the City reserves the right to cancel that order upon written notice to the Contractor and to adjust billing accordingly.

d. **Cancellation:** The City may cancel this contract upon notice in writing should the Contractor fail to reasonably perform the service of furnishing the products and/or services as specified herein upon 30 days written notice. This applies to all items of goods or services.

e. **Taxes Exempt:** State Sales (#16-03-196479-54C) and Federal Excise (#59-600319) Taxes are normally exempt, however, certain transactions are taxable. Consult your tax practitioner for guidance where necessary.